

NEPTON 

Work has **changed**

We digitalised working hour management.



**Work results are not
proportional to the time spent –
but they are proportional to the productivity of the work.**



Work has changed.

In recent years, digitalisation and the changes in our environment, society and values have changed work more than in the one hundred years before that.



Changes in legislation

Working hour accounting
Flexible hours and hour totals
Collective labour agreements
Local agreements



Digitalisation

New business
New professions
Telecommuting and ways of working
Access to all information



Productivity requirements

Labour costs
Work productivity requirements
Resource allocation



Employee expectations

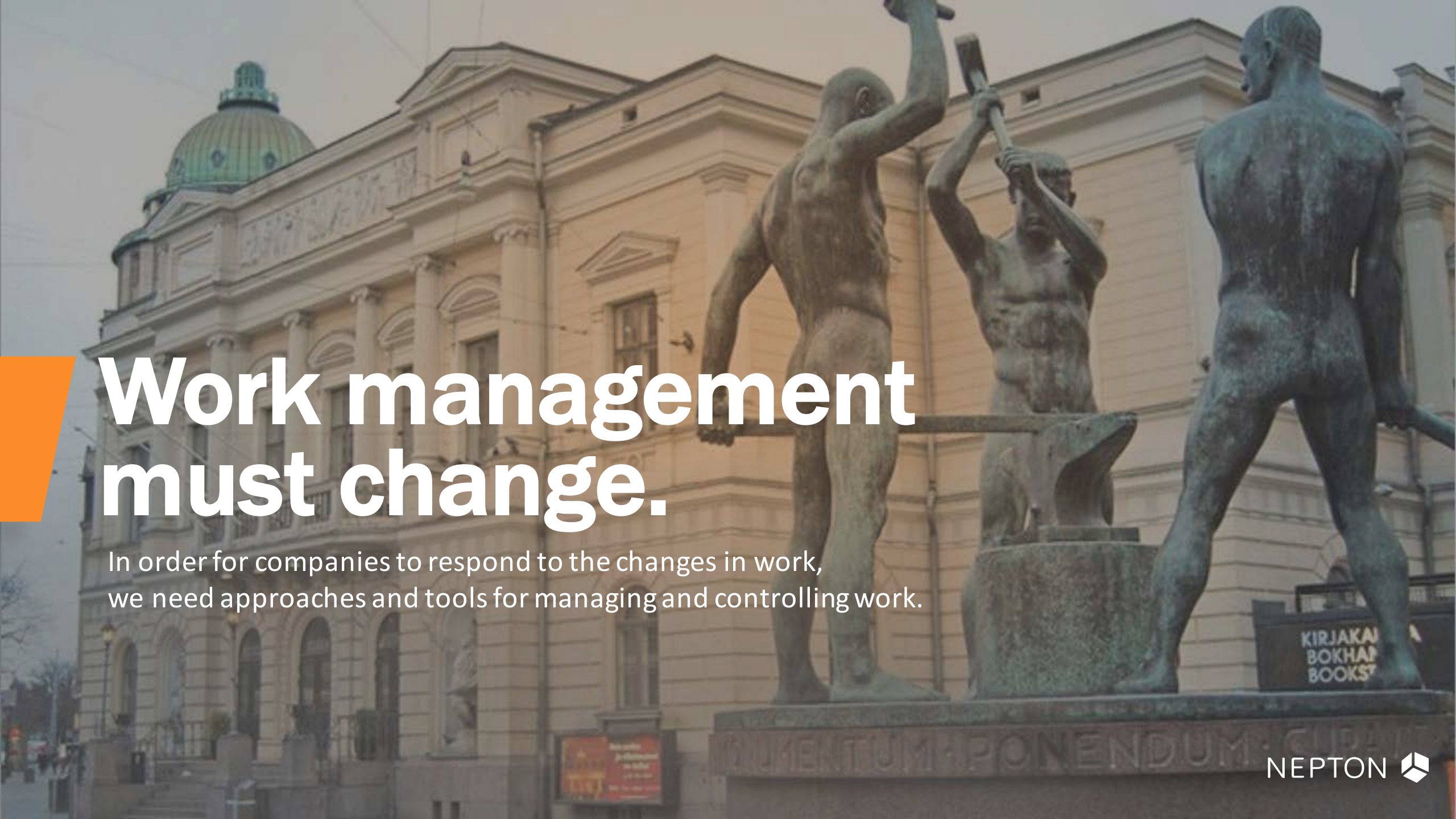
Significance of work
Worker well-being
Competence requirements
Self-management
Value of leisure time



Globalisation

Increased competition
New markets
New providers
Structural change

The change in work



Work management must change.

In order for companies to respond to the changes in work, we need approaches and tools for managing and controlling work.



Reports are not
supporting business



Information
is not real-time



Shift planning
is manual



Works poorly with
smartphones and tablets



Working hours
are not properly filled in



Salary calculations
are work-intensive and
prone to mistakes



Working hour control
is separate from the
company's systems



The system is
expensive to maintain
and difficult to develop

**Simple working hour control
is not enough in the digital age.**



**We digitalised working
hour management.**

From analogue working hour control



Working hour tracking (→ 2014)

To a digital working hour management



Work management and self-management (2015 →)



Our mission

Our passion is to make
work better
and more productive.

We offer the best digital working hour management solutions in the world.

NEPTON 
EASY | PRO | COMPLETE

100% SaaS

12 years of R&D

180 clients

30,000 users

NEPTON 

+155% number of users (2014)



AAA

M€1.5 in turnover (2015)

18 employees

Our clients



FOREX BANK

FORECA



**Teknologia
teollisuus**



RainMaker





Nepton

Makes work more productive and easier to manage.



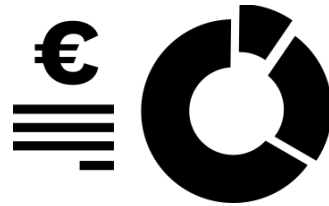
The best solution for working hour management

Working hours



The easiest to use

Payroll



The most comprehensive

Work planning



The smartest

Employee data



The most up-to-date data

Connectivity

Easiest to integrate

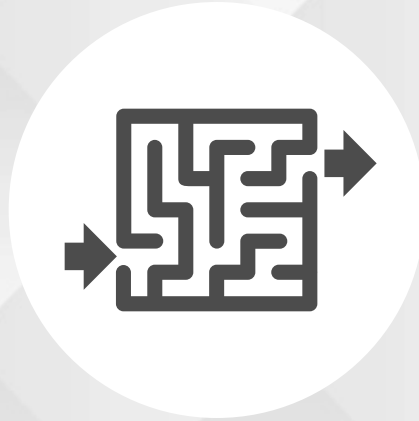
Adaptability

The most versatile tailoring opportunities

Why is Nepton the best partner?



Simplicity



**We are selling a solution,
not software**



**We focus on working
hour management**



Simplicity

Functional solutions and services have a common feature. Simplicity. The benefits gained from working hour management are also directly proportional to the simplicity of its use.

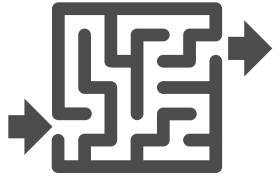
Simplicity is the most important value in our philosophy. Our solution must be simple for employees, supervisors and managers to use. Our clients must find it simple to purchase our services and to contact us.

- ✓ **Design puts usability first**
- ✓ **Unnecessary features are removed**
- ✓ **We help with the deployment, training and use**
- ✓ **Clients always have their own representative**
- ✓ **We focus on customer support**
- ✓ **Automatic version updates at no additional cost**
- ✓ **No binding long-term contracts**

**“ Easy to buy, easy to deploy
and, above all, easy to use.”**

Liisa Lipiäinen, HR Manager, Varma





We are selling a solution, not software

We always start by listening to the client, since each company has individual needs. We offer our clients expertise, help and deployment support.

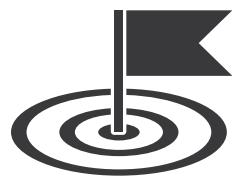
This is why we are not selling a software product. We offer a working hour management solution that is customised for the needs of the client.

- ✓ **Expertise**
- ✓ **Partnership**
- ✓ **Our most important goal: customer satisfaction**

**“ Their expertise and way of working
set them apart from the rest.”**

Pekka Pellavamaa, Development Director, Eltel






We focus on working hour management

Nepton does not offer everything for everyone. It is not an activity management system, access control system or business support system.

Nepton is the best solution for working hour management because this is what we focus on and what we want to be the best at.

- ✓ **100% cloud service for working hour management**
- ✓ **12 years of R&D**
- ✓ **Any device**
- ✓ **Any collective labour agreement**
- ✓ **Over 30 pre-made interfaces**
- ✓ **Over 30,000 users**



**“ An off-the-shelf overall solution for
working hours, salaries and task
planning tailored for us.”**

Pekka Karhu, Section Head, Finnish Tax Administration



THE NEPTONIANS

**Everything we do aims at
customer satisfaction.**